Using A Corporate Scorecard Approach to Developing a Strategic Plan

> D. Lanette Vaughn University of Missouri System Associate Research Analyst

Larry C. Gates University of Missouri-Kansas City Vice Chancellor for Administration and Finance

Overview

Using a corporate scorecard to develop a strategic plan

– Unique because

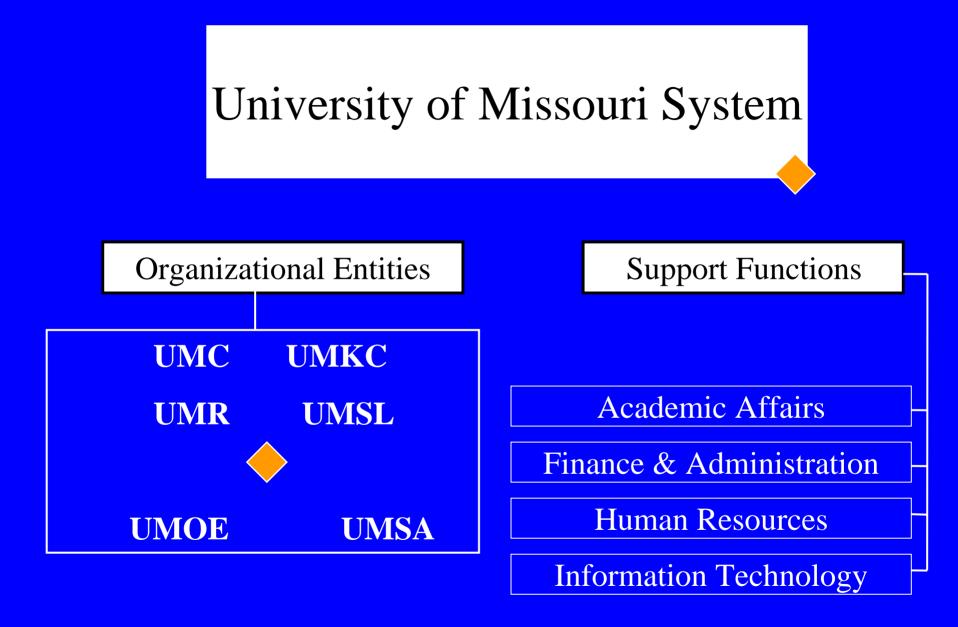
- Academic adaptation of business model
- Few performance indicators
- Corporate plan
- Vision accomplishment



Background









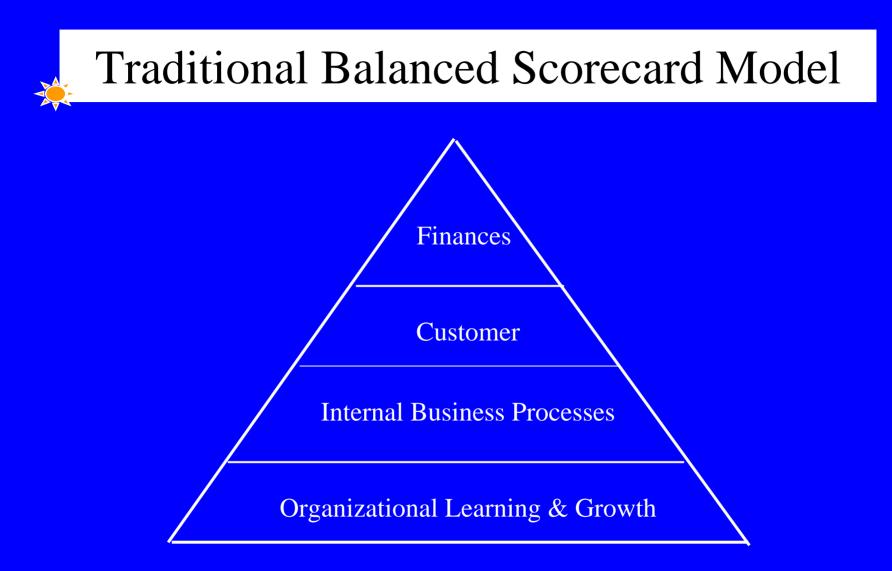
A Strategic Plan

ØTo meet challenges



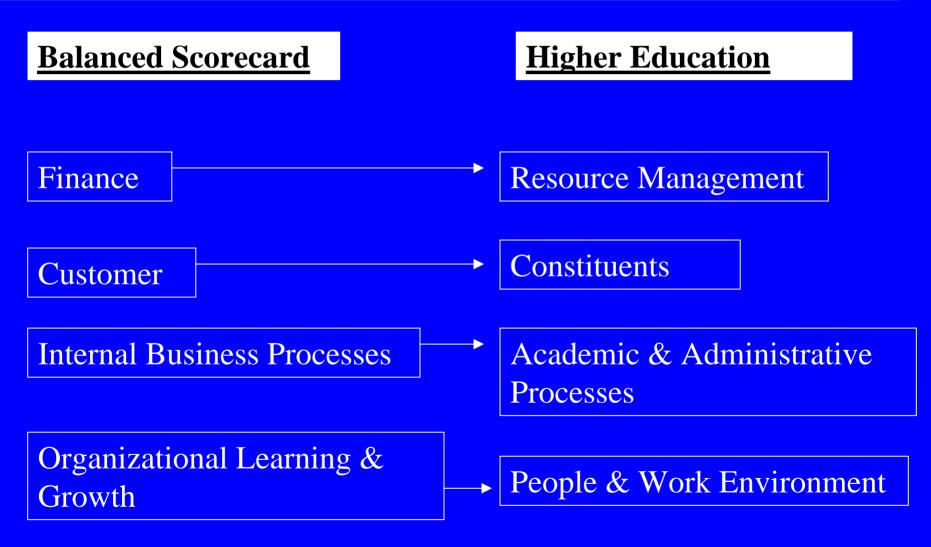
ØAccomplish the vision

Procedures





Translation of Traditional Balanced Scorecard Dimensions to Higher Education



Vision

Unifying Qualities

Ø Learner-centered
Ø Research
Ø Outreach
Ø Diversity
Ø Leadership

Model of University Corporate Scorecard

Linkage of Corporate Scorecard Dimensions to Strategic Themes

| Balanced Scorecard Dimensions | Strategic Themes | | |
|--|---|--|--|
| Constituents | Access to Learning, Academic Achievement & Quality, Community-University Engagement | | |
| People & Work Environment | Valuing People & Creating a Supportive Work Environment | | |
| Academic & Administrative Processes | Improving Core Processes | | |

Meeting Constituent Needs



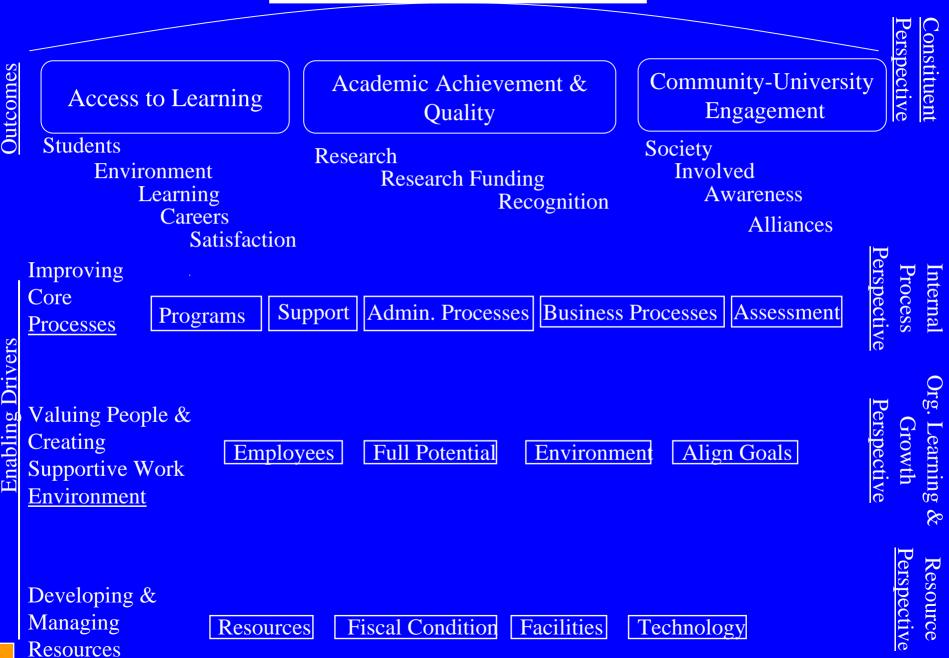
Constituent

Meeting Constituent Needs

| Improving Core Processes | Support Admin. Processes Business Processes Assessment | Internal Process <u>Perspective</u> |
|---|--|---|
| Valuing People & Creating Supportive Work <u>Environment</u> | | Org. Learning & Growth <u>Perspective</u> |
| | Resources | Resource <u>Perspective</u> |

Enabling Drivers

Meeting Constituent Needs



| | • | Missouri Systei rporate) | m |
|---|--------------|-----------------------------|-------------------|
| Corporate Scorecard | Organiza | ational Entities | Support Functions |
| (Shared Strategic Themes) | UMC UMKC UMR | UMSL UMOE UMSA | Academic Affairs |
| Access to Learning | | | |
| Academic Achievement & Quality | | | Finance & Admin. |
| Community-University Engagement | | | Human Resources |
| | | | Information |
| Valuing People & Creating a Supportive Work Environment | | | Technology |
| Improving Core Processes | | | |
| Developing & Managing Resources | | | |